4 Month Plan From Zero to
Directorship!

W OULD YOU LIKE TO TRIPLE YOUR SALARY? LEAD OTHERWOMEN TO DIS-COVER THEIR GOD'GIVEN ABILITIES? THEN DIRECTORSHIP IS FOR YOU! HERE IS A GREAT 4 MONTH PLAN TO DIRECTORSHIP:

Do a new Goal Poster for the next 4 months. Your goals should be as follows:
- Hold 3 to 5 classes each week.
- Hold 5 interviews a week for 5 new recruits each month
- Team production each month of a minimum of $6,000
- Personal sales goal of $2,400 retail ($600 weeks)
- 13% commissions checks of $650 (not including $50 bonuses) from $5,000 team production.

Month One Assignment: Results-On Target with 5 Active

1. Make the decision to do it!
2. Make a list of 20-30 hostesses.
3. Make a list of 15-20 recruiting prospects.
4. Call the list ASAP and book 10 classes (or faces) to be held in the next 2 weeks. Do not stop until you have 10 booked! (Plan to book 1 or 2 appointments from each class).
5. Call recruiting list and book 5 interviews, tape drop offs, or invite them to success meetings for next week.
6. When the list lacks names, get more from classes, referrals and warm chatter.
7. Call your director with interview dates, sales totals, and to share or email daily with the information.
8. Deliver Hostess packets and coach classes like a Master.
9. Get at least 25 recruiting packets ready. Things to order from MK:
100 agreements, Something More Brochures and tapes or choices tapes, the Look Books or TimeWise brochures to put in folder.

Month 2 Assignment: Results-On Target 2nd Month & Future Director with a minimum of 8 active

1. Do 2 thru 9 on the side. Listen to tapes every day (Note: Income should be the same or more.)

Month 2 Assignments: results-earned car and finished 1st month DIQ!

1. Do 2 thru 9 on the side. Team and DIQ production should be $8,000.

Month 4 Assignments-Results-Finished Directorship with 30 Unit members.

1. Do 2 thru 9 on the side. Production $8,000-total needed for $16,000.

If You need an extra month, then take it, but fast is best! You can do it!